



Board of Park Commissioners Approval Form

Golf Course Operations Project: Golf Cart Purchase Project Approval Request

Scope of Work:

The primary goal for purchasing sixteen (16) new golf carts is to continue the update our aging fleet. Also, to grow patron satisfaction and compete for market share. The remainder of the fleet that need updated are between 16-17 years old. We also explored trading in our existing aged carts for cost savings but due to the age, the trade-in value was minimal. The additional carts can be used for outings, events or as fill-ins when we would normally have to rent for such things.

These are considered "special purchase" under the City of Fort Wayne purchasing guidelines. Midwest Golf and Turf is the only single source provider of new Club Cars golf carts in the area and our goal is to maintain the same brand, look and similar parts to our existing fleet of Club Cars. These conditions qualify this as a special purchase, and therefore a formal quote process was not required. Staff considered used fleets, but none were available at this time that matched our requirements.

Board Approval:

At this time, I would like to request approval for a contract with Midwest Golf and Turf at a total cost of \$95,400.00 with the funding to come out of the Golf Course Capital Accounts (428-R211, 428-R212, and 428-R213)

The Fort Wayne Parks and Recreation and the Board of Park Commissioners, met to host their regularly scheduled monthly Board meeting on April 13, 2023, to approve the above-referenced project and contract, in the amount of \$95,400.00.

We, the Board of Park Commissioners, on the date stated do ATTEST, sign to the above-referenced and attached documents, and approve as presented.

Justin Shurley, President

Cory Miller, Vice President

Richard Briley, Commissioner

Jenna Jauch, Commissioner

Steve McDaniel, Director/Board Secretary



Foster Park Golf Course

Presented by Midwest Golf & Turf | midwestgt.com
Dave Alverson | 317-508-8164 | dalverson@midwestgt.com

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**Submitted on:
3/20/2023**



Tempo Electric Options

To: Foster Park Golf Course

Date: 3/20/2023

Quantity	Description	Per Unit	Extension
16	2024 Club Car Tempo Electric Golf Cars <i>Standard Accessories:</i> Color – Green Seat Color – Beige Monsoon Canopy Top – Beige Number Decals (Set of 2), Flex Drink Cup Holders Power Ribbed Tires and Wheel Covers (Set of 4) USB Charging Ports, Comfort Grip Steering Wheel <i>Additional Accessories Included in Pricing:</i> Windshield-Fold Down, Drivers Side - Caddy Master Cooler. Passenger Side – Caddy Master Cooler Freight and Installation	\$5,965.00	\$95,400.00
Total		Included	Included
			\$95,400.00
Terms	F.O.B.	Est. Delivery	Shipped Via
TBD	Fort Wayne, IN	Spring 2024	Club Car Truck

All credit terms must be approved by Midwest Golf & Turf prior to delivery. Customer to submit required credit information for credit approval. The above proposal is firm for 14 days. After 14 days should vehicle prices or interest rates fluctuate, this rate will be adjusted accordingly. This is an offer to sell the above-described products at the prices indicated by Midwest Golf & Turf, LLC.

Accepted By:

Foster Park Golf Course

Midwest Golf & Turf

By: _____

By: _____

Title: _____

Title: _____

Date: _____

Date: _____

This proposal shall expire in 14 days, unless Club Car, LLC, agrees to extend the time frame. In consideration of receipt of this proposal, Foster Park Golf Course agrees that it will hold its contents in confidence and will not disclose, use, or copy the same in whole or in part for any purpose other than to evaluate this proposal.



Skip Payment

To: Foster Park Golf Course

Date: 3/20/2023

Midwest Golf & Turf’s third-party lending source proposes to lease to Foster Park Golf Course 16 new 2024 Club Car Tempo Electric powered golf cars and equipped as stated on the quotation page. The lease rates are quoted herein and are subject to our third-party lending source’s normal credit approval. The following finance figures do not include the State of Indiana Sale, Use or Property tax.

Skip Payments
(6 payments per year May – October)

2024 Club Car Tempo Electric Golf Cars:

Option 1: 5 Year Operational Lease (turn in the cars at the end of the lease or purchase for fair market value).

Option 2: 5 Year Capital Lease (Golf Course will own the cars with a final payment of \$1.00 per golf car).

Vehicles	Quantity	Term	Per Car Payment	Monthly Payment	Annual Payment
Operational Lease	16	5 year/30 Pay	\$193.02	\$3,088.32	\$18,529.92
Capital Lease	16	5 year/30 Pay	\$234.16	\$3,745.56	\$22,479.36

Please Note: Due to the extended time periods between proposal agreements, deliveries of new fleets ordered, and the rate lockdown period of 60 days prior to a lease commencement by our lenders, monthly payments quoted may increase due to changes in lending rates. Changes, if any, will be communicated when lease documents are finalized. Furthermore, Midwest Golf & Turfs intent is to hold pricing as agreed upon in this proposal. However, pricing is subject to change based on potential future commodity surcharges or pricing adjustments due to volatile market conditions during extended lead time-period.

Accepted By:

Foster Park Golf Course

Midwest Golf & Turf

By: _____

By: _____

Title: _____

Title: _____

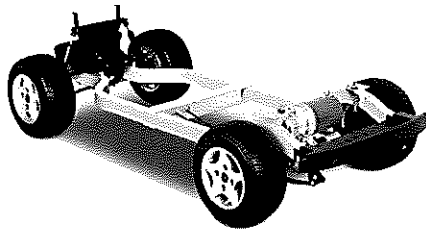
Date: _____

Date: _____

This proposal shall expire in 14 days, unless Club Car, L.L.C. agrees to extend the time frame. In consideration of receipt of this proposal, Foster Park Golf Course agrees that it will hold its contents in confidence and will not disclose, use, or copy the same in whole or in part for any purpose other than to evaluate this proposal.



What to know about the Club Car Tempo



AlumiCore™ Frame

Most golf cars are still built on steel frames, which can corrode. Club Car golf cars are built on our AlumiCore™ frame. This light frame is rustproof even in salt air, and it's shaped to be more impact resistant than steel. It preserves the life of your car and enhances its stability, ride and performance.

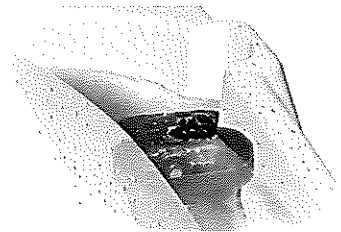
Molded through body color/ 360-degree bumper

Club Car's 360-degree bumper provides protection on all sides of the vehicle, preventing many scratches and breaks in the body panels. If there is a scratch, all Club Car color options are molded through body colors. If you get a scratch; your vehicle stays that color!



Monsoon Canopy Top

Occupants will stay dry and comfortable with our canopy drainage system. The gutter system drains water through the rear struts directly to the bottom of the vehicle preventing spillage in the car.



SportDrive Steering and Suspension

Do you want the tightest turning radius available? On the golf course or on the street, your Club Car will handle and maneuvers like a sports car, thanks to our innovative SportDrive Steering & Suspension system. The automobile-inspired chassis, steering and front and rear suspension deliver a confident, comfortable ride.