FEE RECOMMENDATION

February 17, 2022

FOR: Promenade Park

COST CENTER: 121-P295 428-P295 439-P295

422-RVMD 422-DRAG

FINANCIAL OBJECTIVE AND JUSTIFICATION STATEMENT:

Promenade Park is a long-term, transformative, economic, and community development project to create a world-class riverfront in downtown Fort Wayne. In addition, it serves as a catalyst for private development in downtown Fort Wayne. There are several goals of Promenade Park) which include creating civic spaces and experiences for the public to enjoy; encourage social interactions special occasions, and everyday outings; provide indoor and outdoor meeting spaces to accommodate small and intimate to large and spacious events; and to provide a world class urban park.

The park will be operated in such a way as to allow open access throughout the park at all times. Rental spaces will be focused on 4 primary areas (Wells Street Bridge, Park Foundation Pavilion, Auer Lawn, and Old National Bank Plaza). Although requests for other spaces may be negotiated to serve the needs of the rental and maintain available public access.

There is much interest from the public for a variety of rentals in Promenade Park. Due to the unique nature of the park, rentals require more staff attention to work with renters to ensure that their event is a success and general access to the park remains open

FEE RECOMMENDATION

See attached Proposed Fee Schedule. 15% of each rental will put into fund 428-P295 for future facility improvements and the remaining balance will be put in 121-P295. Security fees will be run separately through a non-reverting account. Other fees will operate out of their dedicated funds (422-DRAG and 422-RVMR) The proposed fees for rental spaces will be effective February 18, 2022.

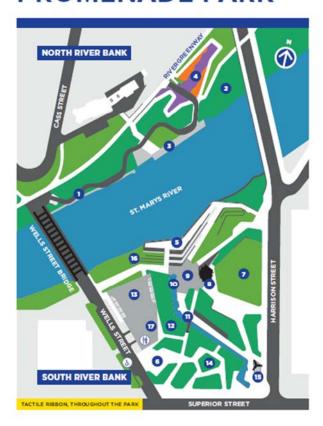
PROJECTED RESULTS OUTCOME:

We anticipate these fees will bring an additional \$5,000 in fees in 2022.

ATTACHED:

- Promenade Park Map
- Proposed Fee Schedule
- Rental Comparison

PROMENADE PARK



(4)

ACCESSIBILITY

Promenade Park is for everyone. We've designed the park for maximum accessibility, with features such as gradual sloping walking paths, ramps and more. Learn more about all of our accessibility accommodations at RiverfrontFW.org/accessibility.

202 W. SUPERIOR STREET, FORT WAYNE, IN. 46802

NORTH RIVER BANK

- 1 PARKVIEW TREE CANOPY TRAIL
- 2 NORTH BANK WETLANDS
- 3 NORTH DOCK
- 4 PNC PLAYGROUND
 ACCESSIBLE PLAYGROUND

SOUTH RIVER BANK

- 5 AMBASSADOR ENTERPRISES AMPHITHEATRE
- 6 THE JOURNAL GAZETTE FOUNDATION DINING GARDENS
- 7 AUER LAWN ACCESSIBLE EVENT LAWN
- 8 SWEETWATER BANDSHELL
- 9 OLD NATIONAL BANK PLAZA
- 10 ROTARY FOUNTAIN
- 11 DOERMER KIDS' CANAL
- 12 LITTLE CREEK BIOSWALE
- 13 PARK FOUNDATION PAVILION
- BETSY CHAPMAN FAMILY GARDENS
 CONVERGENCE LINDA HOWARD,
- 15 CONVERGENCE LINDA HOWARD, 2018. PRESENTED BY THE WATERFIELD FOUNDATION
- 16 GREENSCAPE STEPS

SERVICES

- 17 TRUBBLE RIVERSIDE CAFÉ & TAP
- RESTROOMS FAMILY BATHROOM WITH ADULT CHANGING TABLE
- HC PARKING SPOTS ON WELLS, BETWEEN SUPERIOR AND WELLS STREET BRIDGE







Promenade Park Fees					
2.17.2022	Effect	ive 3.12.2021			
Private Weekday (Monday-Thursday)		Current		oosed	
Park Foundation Pavilion - All Day	\$	350.00	\$	375.00	
Park Foundation Pavilion 9am-12noon	\$	160.00		\$ 160.00	
Park Foundation Pavilion - 2pm-11pm	\$	220.00	\$	230.00	
Auer Lawn & SW Bandshell East	\$	250.00		\$ 250.00	
Old National Bank Plaza and SW Bandshell West	\$	100.00		\$ 100.00	
Historic Wells Street Bridge	\$	150.00	\$	160.00	
All Areas - All Day	\$	800.00		\$ 800.00	
Nonprofit Weekday (Monday-Thursday)		Current	Proj	oosed	
Park Foundation Pavilion - All Day (9 am-11pm)	\$	270.00	\$	285.00	
Park Foundation Pavilion 9am-12noon	\$	100.00		\$ 100.00	
Park Foundation Pavilion - 2pm-11pm	\$	150.00	\$	160.00	
Auer Lawn & SW Bandshell East	\$	180.00		\$ 180.00	
Old National Bank Plaza and SW Bandshell West	\$	50.00		\$ 50.00	
Historic Wells Street Bridge	\$	100.00	_	\$ 100.00	
All Areas - All Day	\$	550.00		\$ 550.00	
Weekend (Friday, Saturday, and Sunday) - 4 Hours		Current		oosed	
Park Foundation Pavilion	\$	475.00	\$	500.00	
Auer Lawn & SW Bandshell East	\$	345.00	\$	355.00	
Old National Bank Plaza and SW Bandshell West	\$	105.00	\$	110.00	
Historic Wells Street Bridge	\$	210.00	\$	220.00	
All Areas (4 hours)	\$	1,130.00	\$	1,185.00	
Additional Hours - Rate per hour		Current	Proj	oosed	
Park Foundation Pavilion	\$	135.00	\$	140.00	
Auer Lawn & SW Bandshell East	\$	100.00	\$	105.00	
Old National Bank Plaza and SW Bandshell West	\$	30.00	\$	33.00	
Historic Wells Street Bridge	\$	60.00	\$	65.00	
All Areas	\$	325.00	\$	340.00	
Misc. Fees		Current	Proposed		
Daily Vending Fee (must be part of rental)	\$	35.00		\$ 35.00	
Stanchions-Auer Lawn (non-Alcohol)	\$	100.00		\$ 100.00	
Early arrival (including vendors)	Applicabl	e Hourly rate	Арр	licable Hourly rate	
Late cleanup/leaving (including vendors)	Applicable Hourly rate Applicable Hourly rate				

Hourly Rate	\$	15.00	\$	20.00		
Igniting Gas fireplaces (per firepit)	\$	25.00	\$	25.00		
Security Fee - regular rate per officer (or market rate)	\$	45.00	\$	55.00		
Security Fee - holiday rate per officer (or market rate)	\$	65.00	\$	75.00		
Damages. per/hr. labor (plus materials and services if applicable)	\$	50.00	\$	50.00		
Weekday Catering Fees:		Current	Propos	ed		
Park Foundation Pavilion	\$	75.00	\$	80.00		
Auer Lawn	\$	75.00	\$	80.00		
Old National Bank Plaza	\$	50.00	\$	55.00		
Historic Wells Street Bridge	\$	75.00	\$	80.00		
Three or more areas	\$	175.00	\$	185.00		
Weekend Catering Fees:	Current		Propos	Proposed		
Park Foundation Pavilion	\$	150.00	\$	160.00		
Auer Lawn	\$	150.00	\$	160.00		
Old National Bank Plaza	\$	150.00	\$	160.00		
Historic Wells Street Bridge	\$	150.00	\$	160.00		
Three or more areas	\$	350.00	\$	370.00		
<u>Dragon Boat Races Fees:</u>		Current	Propos	ed		
Single Team Entry	\$	1,500.00	\$	1,500.00		
Not-for-Profit Team Entry	\$	1,000.00	\$	1,000.00		
Poolside Practice per hour	\$	50.00	\$	50.00		
Dragon Boat Rental per hour	\$	150.00	\$	150.00		
Merchandise Fees:		Current	Propos	ed		

Riverfront Manager of Program and events may adjust price after total costs with the following mark-up ranges. Total cost will factor in things such as purchase price, taxes, shipping, labor cost, discounts, etc.

	price) taxes, simpping,	iabor cost, aiscoairts, etci
Wholesale Merchandise Markup	50-75%	50-75%
Retail Merchandise:	75-125%	75-125%
School Groups	Current	Proposed
1 hour or less	NA	\$3.00/Person
1.5 hr	NA	\$4.50/Person
2 hr	NA	\$6.00/person
parents/Teachers at a 1:10 ratio are not charged		

Other Fees may be approved with written permission of Deputy Director

Additional event staff (as determined by FWPRD)-

	Weekday 9am-5pm Rental Comparison										
									Grand		
									Wayne-		
		Botanical					Tin Caps		Calhoun		
	Park	Conservatory	Community	The		Baker	Field-Suite		Ballroom		
	Foundation	(ONLY 5pm-	Center-	Paper	History	Street	Level		(Sections A &		
Venue	Pavilion	11pm)	Ballroom	Mill	Center	Station	Lounge	FWMOA	В)		
Capacity	100-300	250	200	200	160	225	220	250	150		
Price	\$375	\$1,650	\$220-\$620	\$2,000	\$1,600	\$700	\$700	\$1,800	\$600-1000		

Weekday 5pm-11pm Rental Comparison									
Price	\$230	\$1,650	\$220-\$620	\$1,500	\$1,200	\$700	\$700	\$1,800	\$600-1000
Weekend 4pm-11pm Rental Comparison									
Price	\$920	\$1,650	\$220-\$620	\$2,995	\$1,750	\$1,000	\$800	\$1,750	\$600-1000